

### **PUBLIC RELATIONS IN THE OIL AND GAS INDUSTRY**

17-18 JULY 2017

۲۶ و ۲۷ تیرماه ۱۳۹۶

In this 2-day programme, participants will go through all elements of the PR profession and will leave at the end with the ability to refresh and improve the PR program in their own organisation.

The course will be highly interactive and energetic with lots of time for discussion, questions and answers, going through case studies and executing exercises.

همراه با مترجم همزمان فارسی

● **INSTRUCTOR:** BERT REGEER

### **HOW TO BUILD AND USE AN ECONOMIC MODEL**

24 - 26 JULY 2017

۲-۴ مردادماه ۱۳۹۶

Enabling your upstream exploration & production ("E&P") staff to build and use project economic models via a hands-on workshop positioning them to be able to evaluate and compare a range of potential investments and to negotiate petroleum contract terms.

● **INSTRUCTOR:** JOHN SYMONS

### **BUILDING A SUCCESSFUL JOINT OPERATING AGREEMENT**

07-09 AUGUST 2017

۱۶-۱۸ مرداد ماه ۱۳۹۶

Forming a successful Joint Operating Agreement (JOA) requires taking a few legal steps during the pre-award phase between the relevant parties (Operator and Non-operators). This would include Non-Disclosure Agreement (NDA), Area of Mutual Interest (AMI) and Joint Bidding Agreement. (JBA) Farm-Out Agreement (FOA)

● **INSTRUCTOR:** EDUARDO G PEREIRA

### **FINANCING OIL AND GAS FIELD DEVELOPMENTS**

14-16 AUGUST 2017

۲۳-۲۵ مردادماه ۱۳۹۶

Make your Upstream Exploration & Production project bankable, by choosing the most appropriate and attractive Financing strategy and Funding options. The most suitable Funding providers are then identified and contacted. In the final exercise, participants build a bankable Business Case and 'Plan of Attack' to approach Funding providers.

● **INSTRUCTOR:** MEB SOMANI

### **UPSTREAM OPERATIONAL EXCELLENCE WORKSHOP**

28-30 AUGUST 2017

۶-۸ شهریور ۱۳۹۶

Build understanding of key elements of "Operational Excellence", why it is important and how Operational Excellence focus can contribute to overall improvement of performance of oil & gas productions

● **INSTRUCTOR:** J.C.J. (HAN) GESINK

### **E&P KNOWLEDGE MANAGEMENT & DECISION MAKING WORKSHOP**

11-13 SEPTEMBER 2017

۲۰-۲۲ شهریورماه ۱۳۹۶

Improving Upstream Exploration & Production ("E&P") technical management via a hands-on workshop improving your staff's uncertainty assessment, decision analysis, 3D subsurface modelling processes and knowledge management.

● **INSTRUCTOR:** DR J.C. HERWEIJER & PETER VEENHOF